

1 Q With whom?

2 A With C.B.S. Laboratories.

3 Q And you have been with them ever since?

4 A That is correct.

5 Q Who is Johann Van Leer?

6 A Johann Van Leer was one of the assistants in the
7 Engineering Department who had been assigned to work on the
8 development of this pickup cartridge.

9 Q He came from Holland originally?

10 A As I remember, that's right, yes.

11 Q And he worked for Phillips of Holland?

12 A I believe he has, yes.

13 Q You had other Dutchmen from Phillips of Holland working
14 under you before you left Shure Brothers too, is that correct?

15 A You said I had? I do not recall that.

16 Q Were you familiar with a pickup cartridge of Phillips
17 of Holland shown in the publication that your attorney just
18 exhibited to you a few minutes ago?

19 MR. GORDON: May I have that question back? I
20 don't recall the tense.

21 (Last question read.)

22 MR. GORDON: As of what time are you speaking?

23 Q As of the time you filed your patent application.

24 A No, I was not.

25 Q You never heard of the Phillips cartridge prior to the

1 filing of your patent application?

2 A Are you referring to the Phillips cartridge published
3 in this publication?

4 Q Correct, yes.

5 A That is correct. That's right, I would say that is a
6 correct answer.

7 Q You had heard of other Phillips cartridges, is that
8 correct, as of that time, prior to the filing of your patent
9 application?

10 A I am trying to remember what was the status of Phillips
11 cartridges. I don't remember Phillips being a factor in this
12 business, and I don't remember offhand any Phillips cartridges.

13 Q Well, whether or not they were a factor, you made it
14 a practice to study all the cartridges of your competitors, I
15 assume, isn't that correct?

16 A I wouldn't say all of them. We studied some of them.
17 Phillips was not a factor that we would study.

18 Q Wasn't it your objective to see what everybody else
19 was doing in the field?

20 Q MR. GORDON: Are you asking him or telling him?

21 MR. KANE: I am asking.

22 THE WITNESS: Was it our objective?

23 Q Yes.

24 A It might have been our desire. There are practical
25 limits.

1 Q You mean to say that you had not seen a Phillips of
2 Holland pickup cartridge prior to the time you filed your patent
3 application?

4 A I seem to recall some Phillips crystal cartridges around
5 that time, but this is all that I had seen of a cartridge
6 manufactured by Phillips, to the best of my recollection.

7 Q As a matter of fact, wasn't there a general joke and
8 rumor in the trade, about the time you came on the market with
9 the Studio Dynetic, that Shure Brothers had simply taken the
10 Phillips cartridge and made the magnet square instead of round?

11 A I hadn't heard of it.

12 Q You never heard of that?

13 A No, not to my recollection.

14 Q Are you familiar with the Elac cartridge made by
15 Electroacoustic Gesellschaft of Germany prior to the filing of
16 your patent application?

17 A MR. GORDON: Are you saying that there is one?
18 Your question includes that assumption. This form of question,
19 I will object to, and instruct him not to answer.

20 Q Did you ever hear of Electroacoustic Gesellschaft of
21 Germany?

22 A Yes.

23 Q Did you ever see an Elac cartridge made by them?

24 A Not to my recollection.

25 Q You have heard of their cartridge?